

# VIDEO DISCUSSION QUESTIONS

# NEEDS ASSESSMENT

Narrowing the Focus  
Dr. Margaret Heritage

Watch the video individually or with a team. As you watch, consider the process your school or district currently uses to narrow focus to achieve desired results.

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## AFTER WATCHING THE VIDEO, DISCUSS AND ANSWER THESE QUESTIONS:

- Dr. Heritage asserts that student outcomes are the result of the environment and the conditions that produced them. What implications does this have for your approach to identifying problems?
- How might your school or district use data as a starting point for further investigation?
- Why is the development of multiple hypotheses an important step in data analysis?

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## NOW, PUT WHAT YOU'VE LEARNED TO WORK:

- Review the data for one student outcome that interests the team. What conditions in the school or district environment might be influencing this outcome?
- Develop some hypotheses regarding possible causation. What data could you collect to test these hypotheses?
- Create a brief action plan to collect that data and come back together to determine if you have appropriately identified the root cause(s) and narrowed the focus of improvement efforts.